

Understanding Residential Property Insurance in Texas

*** **NEW TREC C.E. COURSE** ***

Course # 30634

3 CE Hours



Some of the Topics to Be Covered Include:

- The types of property policies in Texas and what are they REALLY used for?
- How insurance can delay closings or cause lost deals.
- The common and **ILLEGAL** insurance requirement that most lenders make when closing mortgage loans.
- Insurance Scores and how they affect policy premiums.
- How insurance premiums are determined and why they can vary so much.
- Types of policies used for landlord/rental properties.
- What a Builer's Risk policy really is (*and what it isn't*)
- How to best understand and manage your own insurance policies to save money and get much better protection.

Real Information...

For Real Estate Professionals...

With No Unwanted Sales Pitch...

ABOUT THIS COURSE

This training session is intended to be a fact-based value-added course full of useful real-world information for Realtors, mortgage lenders, investors, and other real estate professionals in Texas. We will be covering several topics including the many different types of property insurance in Texas, the difference between Captive and Independent agencies, how to properly insure property titled within an LLC, **how insurance can delay or effect closings**, illegal insurance requirements commonly required by lenders, obtaining insurance for clients with low credit scores, how premiums are determined, optional coverages that are available, and much more. Starbucks coffee and morning pastries and kolaches will be provided.

ABOUT THE INSTRUCTOR

Kelly Troy has been an active insurance professional and real estate investor in Texas as well as other states for over 15 years. He was the founder of *Insurance For Investors* and the President of Troy Insurance Group prior to its successful acquisition in 2013. He has written many articles on the topic of insurance for property owners and real estate investors and he was invited to speak at one of the first HomeAway Summits and he has hosted many webinars and classroom-based training sessions for Realtors and other real estate professionals. He was also the President of Genesis Funding Solutions (a private hard money lending company) and he has founded REI groups and has taught numerous investing courses.

Reserve Your Seat Online at: <http://tinyurl.com/TNG30634>



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